



FEdS Consultancy Limited
(part of the Prospects Group)

NETWORKING WITH CONFIDENCE

Wednesday 30th November 2011

18:00 – 20:30 hours

The Royal Scots Club 29–31 Abercromby Place, Edinburgh EH3 6QE

This pan-professional networking event is all about bringing together members from a range of professional and business bodies.

In today's business world, networking is seen as a vital skill. It can help you to win work, gain and retain clients, grow your business and generally raise your profile. It's a valuable skill that can benefit you personally as well as professionally. We all know it matters, but do we really understand what's involved – and how to network well?

Networking with confidence provides interactive networking input, helping you to understand why your networking isn't always as effective as it could be and to identify what's getting in the way of your networking goals. The session will teach you new skills and give you the chance to put them into practice by networking with other delegates then and there. After a summary of top tips there will time to continue networking before the end of the evening.

Our speaker: Fraser Murray, **Rock the Boat Consulting** is an accomplished and entertaining presenter, an executive coach and an active networker. Previously director of training at Barclays, Fraser has wide-ranging experience across many sectors including financial services, and advises top and middle management on talent strategy, leadership, teamwork, life goals and career development.

This is a great opportunity to join fellow professionals in Edinburgh for a glass of wine, canapés and an evening of networking.

Professional bodies involved include:

Association for Project Management
Association of Chartered Certified Accountants
Chartered Institute for Securities & Investment
Chartered Institute of Arbitrators
Chartered Institute of Bankers in Scotland
Chartered Institute of Management Accountants
Chartered Insurance Institute
Chartered Management Institute

FEdS Consultancy Ltd

ICAEW Members in Scotland
Institute of Chartered Accountants of Scotland
Institute of Chartered Secretaries & Administrators
International Compliance Association
Investor Relations Society
Law Society of Scotland
Scottish Sports Association
Women in Banking & Finance

Tickets: £17.50 incl. VAT

Registration & teas / coffee from 18:00 to 18:30

Booking: The Law Society of Scotland is coordinating bookings on behalf of all of the bodies involved: <http://www.lawscot.org.uk/WCM/Issservices/Events/Core/Events/eventdetails.aspx?iKey=NET301111&TemplateType=A>
See online for booking terms and conditions.

Further information:

FEdS Forum members can find out more by contacting: angela.gardner@lineone.net or coral.rayfield@feds.co.uk